$\qquad$


## 2. Criteria Clarification



1. Problem Structuring

Get the Right Perspective


4. Evaluating Options

Find The Winner


## 1. Problem Statement, Coaching Goal

What is your decision?

What are your coaching goals? What do you hope to achieve in this process?


## 2. Criteria Clarification

## Values, Interests

$\square$ General: What matters most for your decision? What makes it difficult?
Career Values: $\underline{\text { https://www.careerperfect.com/services/free/insight-work-values-1 }}$
$\square$ Interests: https://www.mynextmove.org/explore/ip
$\square$ Work Style: https://cdc-tree.stanford.edu/steps/readiness/work_style

## Career Capital: Skills, Strengths, Resources

$\square$ Skills Matrix: http://bit.ly/SkillsMatrixShared

- Add own, specific skills or combinations
- Burnout skills (bottom left): to avoid?
- Growth skills (top right): to develop, invest in?
- Create "achievement narratives" (for resume and interview prep) from your favorite skills, in the form of "Problem-Action-Result": https://bit.ly/AccomplishmentExercise
$\square$ Additional career capital: experiences, knowledge, relationships, credentials, resources


## Personality Aspects

$\square$ NEO-IPIP personality assessment (five-factor model with subscales):
http://www.personalityassessor.com/ipip300
Which of the aspects we explored matter most for your decision? Your final set of criteria:
I.
2.
3.
4.
5.
6.
...

## 3. Exploring Options

Your top three career strategies (courses of action), based on criteria:


## To Broaden Your Search

$\square$ O*NET (onetonline.org): advanced search for criteria
Linkedin.com, glassdoor.com, etc.: search for companies or positions
$\square$ Informational interviews: ask about criteria

## 4. Evaluation of Options

## Decision Table

$\square$ spreadsheet template: http://bit.Iy/DTshared

|  | Criterion 1 | Criterion 2 | Criterion 3 |
| :--- | :--- | :--- | :--- |
| Option 1 |  |  |  |
| Option 2 |  |  |  |
| Option 3 |  |  |  |
| Option ... |  |  |  |

